

JOB LOCATION: 1 Berkeley Street, London, W1J 8DJ

JOB TITLE: Trader

SALARY: £27,000 - £44,500 per year plus Incentive Compensation of up to a 49% pay out.

JOB REFERENCE:

INTRODUCTION TO JONESTRADING INTERNATIONAL LIMITED:

JonesTrading International Limited (“JTIL”) has been an FCA registered broker since 2002. JTIL is now expanding and will focus on cross border trading between Europe and the U.S. and trading blocks in European ordinary equities.

JTIL is part of the JonesTrading group of companies, a leading institutional equity block trading and execution firm based in the United States. The strategic initiative to expand its services to Europe comes in response to client demand for regional expansion of the firm’s relationship based model for block trading and execution services as well as for the firm’s ancillary capital market and independent research services.

DUTIES AND RESPONSIBILITIES

We are looking for a Trader who can generate equity and option commission sales with UK and European institutional investors by developing, improving and maintaining client relationships through frequent customer interaction.

The position will be a part of an exceptionally busy trading desk which will necessitate managing multiple trades at once across several sectors and prioritizing trades on market dynamics and best execution and sourcing liquidity.

Duties and Responsibilities will include:

- execution of securities transactions.
- keeping abreast of the financial markets activity.
- effective communication and assimilation of news flow and trading activity for portfolio manager and trading desks.
- frequently meeting and calling clients to provide timely information including the benefits of trading with JonesTrading.
- all aspects of the trading process including prospecting, generating qualified leads, and opening new accounts.
- running post trade analysis of trades to assist in seeing how better to execute trades going forward.
- sponsoring customer events and attend and participate in industry conferences.

The role is based in London.

SKILLS, QUALIFICATIONS AND EXPERIENCE REQUIRED

- Extensive experience working on both the buy side and sell side of the business including the ability to understand clients' needs in a dynamic environment.
- University or college educated with a degree in economics or finance.
- Required professional registrations, i.e. CF30.
- Strong knowledge of and compliance with industry rules and regulations.
- Ability to work on a full commission compensation plan and operate under the pressure of minimum production requirements.
- Comfortable calling and visiting prospects; Ability to grow business with existing customers and ability to identify potential new customers.
- Excellent written and verbal communications skills.
- Travel on a regular basis to solicit new business from current customers and prospects.
- Participate and offer input in daily sales meetings.
- Work in a team environment with other JonesTrading traders to maximize the internalization of order executions.

HOW TO APPLY

Please send CVs to hr@jonestrading.com

The closing date for applications is November 28, 2015.